



DATE: February 29, 2024

RFP: 01-24 Solid Waste Disposal Services

DUE DATE: May 1, 2024

SUBJECT: Pre-Proposal Meeting Q & A

ADDENDUM #1

Item 1.

Required Pre-Bid Conference Sign-In Sheet.

Item 2.

Pre-Bid Conference questions and answers:

1. Q. What is the transportation cost and the impact this contract will have on the total?
 - A. Our budget is posted on our website.
2. Q. What about confidentiality and FOIA requests concerning trade secrets in proposals?
 - A. All responses are eligible under the FOIA and public information per document. Trade secrets must be listed and can be redacted but pricing can't be redacted.
3. Q. What is the plan for Wheelabrator and what about the other facility?
 - A. SPSA will take ownership of RDF on 7/01/24 and Navy will transfer easement at the same time. The location will become the transfer station for Portsmouth beginning January 2025. The power plant is across the street and the Navy will keep that and decommission. They have plans to



use it for parking since their new facility was built in the only parking lot in that area.

4. Q. Will SPSA make land available possibly at the Regional Landfill?
 - A. Most available areas are wetlands. We have been working on an EIS for 4 years to enlarge the Regional Landfill. It is an ideal location but not a lot of space. We may be open to adding on to current structures but it can be looked at and discussed further.

5. Q. What about current Use and Support Agreements with cities?
 - A. We have met with the Solid Waste Planning Committee and will meet with CAOs to discuss need to extend Use and Support Agreements. Current Use and Support Agreements are through 2027. SPSA is in a different place than before and cities need to understand long term agreements are needed for all solid waste to go to SPSA and not Put or Pay Contract.

6. Q. Do you know what the expected growth rate is?
 - A. Per HRPDC, 1%.

7. Q. Is it fair to assume you will narrow down to a few proposals and take them to cities?
 - A. We are already having talks with Cities. HRPDC is also involved to help communicate with Cities.

8. Q. What is the timeline to go?
 - A. No one will be ready to go within sixty days of the contract being awarded. We will take our time with review and expect to award in a year. Need to look at how to fill the gap from 7/01/24 until up and running which may take 2 – 3 years.

9. Q. Will SPSA continue to run operations such as transportation?
 - A. SPSA hauls MSW from the transfer stations. We don't haul or dispose of commercial waste. We outsource with a contract with MBI and Waste Management.



- 10.Q. How does the Board feel about new technology?
A. They are shifting to new ideas. That is why landfilling and incinerators will not be considered.
- 11.Q. So, the Board will not accept any unproven technology?
A. We cannot take unproven technology to the Board because they will want to visit facilities and see the technology being proposed.
- 12.Q. SPSA will not guarantee waste as written in RFP?
A. We will not guarantee the volume but will guarantee municipal waste based on current numbers.
- 13.Q. Will facility need to be exclusive to SPSA?
A. We understand there may be overlapping waste. If your facility can handle 200 thousand tons and we provide 140 thousand tons, you would want to fill in the gap.
- 14.Q. Is there any interest in collecting food waste?
A. We do not collect waste at curbside. Cities collect mixed waste and deliver it to transfer stations.
- 15.Q. So, the facility can take other waste not from SPSA?
A. We will not allow waste out of the region to be brought in because we need to protect the watershed. Local commercial waste would be allowed and would need to be a further discussion.
- 16.Q. Will tours be allowed at the sites?
A. Yes, email purchasing@spsa.com and Angie Hutchins will schedule a time to visit the transfer stations. Henry Strickland will manage the onsite tours.
- 17.Q. Can you envision cities going to private waste or multi-carts? How about recyclables?
A. The Use and Support Agreement will dictate that all municipal waste would come to SPSA.
Envision recycling cans going away and having one can for everything.



18.Q. If unproven technology will not be considered, do you have locations with different types of technology currently?

A. No, that is up to everyone here to show us your technology.

19.Q. Will the regional landfill be available for residue disposal?

A. We accept ash as a cover at a cost per ton. You could add it in your proposal to be considered.

If you have any questions feel free to contact me at 757-961-3562 or by email at purchasing@spsa.com

**SOUTHEASTERN SERVICE AUTHORITY
PRE-BID CONFERENCE**

**RFP 01-24
Solid Waste Disposal Services**

February 16, 2024 @ 01:00 p.m.

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